





# **Broker Bulletin**

October 2021

### **Broker Services**

321.434.5265 <u>HFBroker@HF.org</u> <u>hf-</u> <u>brokers@plusoscar.co</u> m

#### **Commissions**

For plan year 2021 and prior Commissions@HF.org

For plan year 2022 and beyond

hf-broker commissions@plusosc ar com

# Broker Support Line

Local: 321.434.4945 Toll Free: 877.693.6489 HFHPInfo@HF.org

# 2022 Broker Compensation and Enrollment Launch

The 2022 sales season is underway with Medicare's Annual Enrollment Period (AEP) kicking off last week and Individual's Open Enrollment Period (OEP) beginning November 1. We had a great turnout to our virtual broker kickoff meetings with over 200 in attendance!

As a part of our long-standing and valued broker partnerships, we are excited to share the enhanced broker commission schedule. Please be sure to review the Medicare and Individual 2022 Broker Commission Schedule.

## 2022 Individual and Family Plan Compensation

The Individual broker commission schedule has been enhanced for 2022 as follows:

2022 Individual and Family Commissions (with no family max)

New Members: \$27 PM/PM

Existing Members: \$27 PM/PM

## **2022 Medicare Advantage Compensation**

The Medicare Advantage broker commission schedule has been enhanced for 2022 as follows:

**2022 Medicare Advantage Commissions** 

Initial Year: \$573

### Renewal Years:

\$287 annually, or prorated based on member effective date with Health First Health Plans

If you have any questions, please contact your sales representative directly or Broker Services at 321.434.5265 or **HFBroker@HF.org**.

We value and appreciate your partnership.

Health First | HFBroker@HF.org







